

Thanks for joining

Mastering the basics of investing

The webinar will start in **10** minutes.



FINANCIAL WELLNESS SERIES

Mastering the basics of investing

It's part art, part science. And takes a good bit of planning.



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The headlines can cause great anxiety

So how much should we
pay attention to them?

So much hysteria!

- The market is up!
- The market is down!
- We're heading for a recession!
- The economic outlook is negative!
- Consumer sentiment is declining!
- Inflation is on the rise!
- We are headed for a period of deflation!

How do we master the basics of investing?



What we'll cover today

A little knowledge can take you a long way.



Learning the
basics of
investing



Building an
investment
portfolio



Using multiple
investment
accounts



Taking action
at Corebridge:
3 key steps

Learning the basics of investing

4-parts to money

There is an order to thinking about the power of money.

1. Earn it.

2. Spend wisely.

3. "Pay yourself first" into various savings accounts.

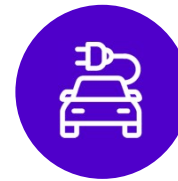
4. Invest it for potential future growth.



There's a big difference between saving and investing

Both are critical to your future financial success.

Saving is critical to building financial safety.
Low risk, highly liquid and accessible.



Investing is critical to reaching major future goals.
Higher risk, potential for higher returns and growth.



4 important investment considerations

Everyone assesses their own perspective.

EXPECTATIONS

What is the money for?

How much will you need?

When will you need it?

INVESTOR PROFILE

Emotional temperament

Current financial status

Prior investment experience

RISK TOLERANCE

What will you do when the value of your assets drops?

How will you sleep at night?

TIME HORIZON

How long to retirement?

Short-term: capital preservation

Long-term: capital appreciation

The power of compounding



“Einstein's
8th great
wonder of
the world.”

End year	Interest paid out		Interest compounded	
	Investment amount	Interest paid out	Investment amount	Plus interest reinvested
1	\$10,000	\$500	\$10,000	\$500
2	\$10,000	\$500	\$10,500	\$525
3	\$10,000	\$500	\$11,025	\$551
4	\$10,000	\$500	\$11,576	\$579
5	\$10,000	\$500	\$12,155	\$608
6	\$10,000	\$500	\$12,763	\$638
7	\$10,000	\$500	\$13,401	\$670
8	\$10,000	\$500	\$14,071	\$704
9	\$10,000	\$500	\$14,775	\$739
10	\$10,000	\$500	\$15,513	\$776
Total interest earned		\$5,000	\$6,289	

Let's play a game

How much does inflation change prices?

How much does the item cost today?

If bread cost
\$0.85 per loaf
in 1998...

- A) \$1.00
- B) \$1.50
- C) \$2.00

If a dozen eggs
cost \$1.84 in
2013...

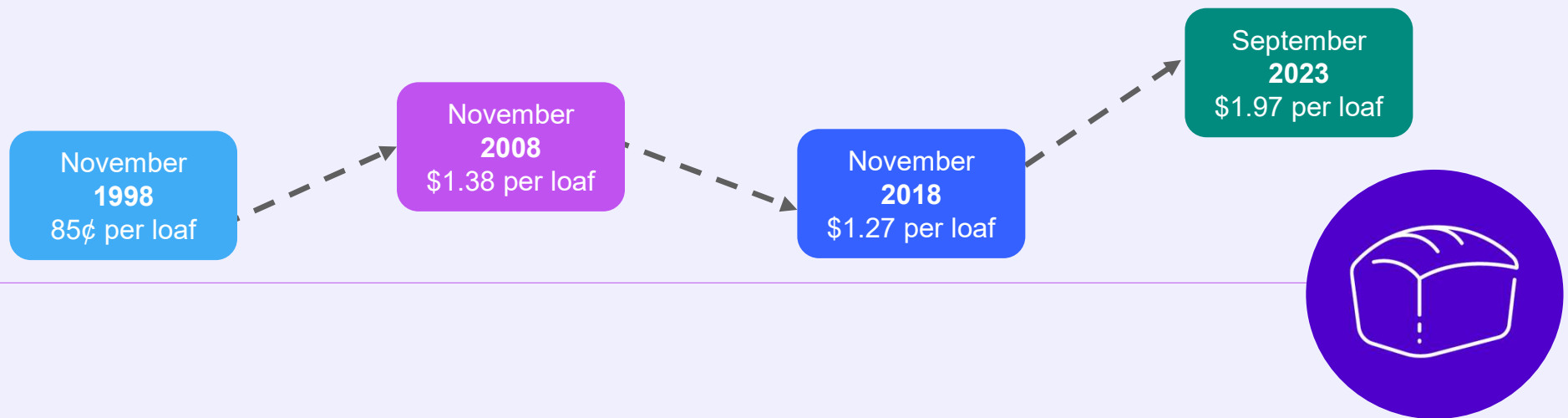
- A) \$1.00
- B) \$2.04
- C) \$4.82

If a pound of
coffee cost
\$2.92 in
2003...

- A) \$6.09
- B) \$5.09
- C) \$4.09

Inflation at the grocery store

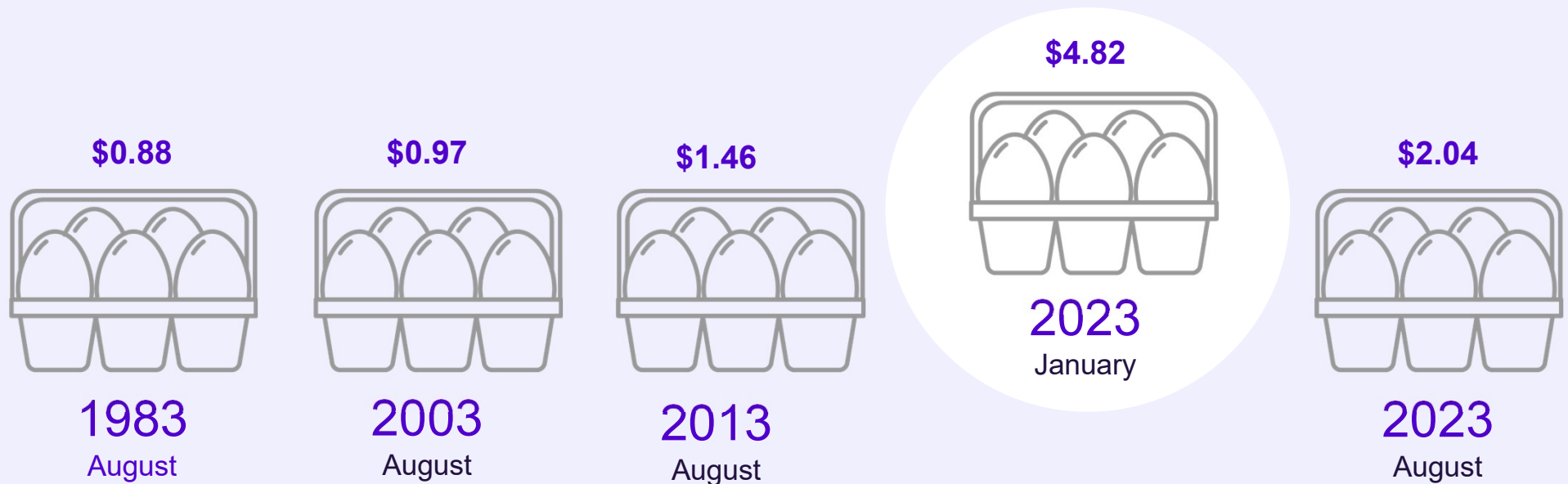
Staples have increased more than usual with inflation of the early 2020's.



St. Louis Fed, Price of white bread. Average cost per pound in US. <https://fred.stlouisfed.org/series/APU0000702111>

Prices go up...prices can go down

External events can be both positive and negative.



St. Louis Fed, average cost of eggs, <https://fred.stlouisfed.org/series/APU0000708111>

Inflation can more than double in 25 years

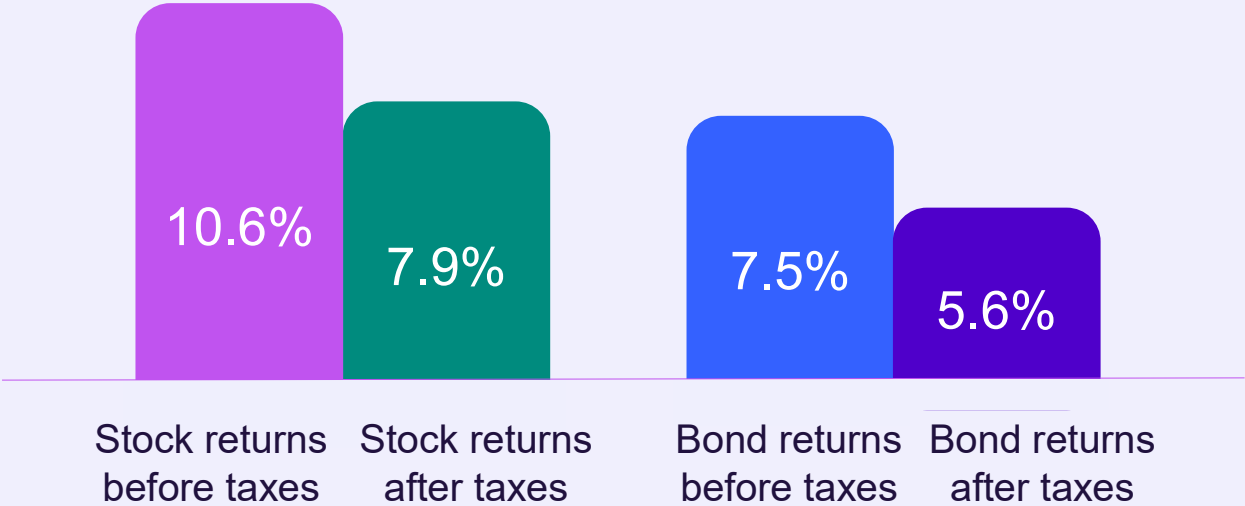
But is it enough to change behavior?



St. Louis Fed, average cost of a pound of coffee, <https://fred.stlouisfed.org/series/APU0000717311>

Investment earnings are subject to taxes

Average annual returns.



The Stocks return is based upon the return of the Russell 1000 Index. The Russell 1000 Index measures the performance of the large-capitalization segment of the U.S. equity universe.¹

The Bonds return is based upon the return of the Bloomberg Barclays Capital US Aggregate Bond Index. The Bloomberg Barclays Capital US Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, U.S. dollar-denominated, fixed-rate taxable bond market.² For simplicity, a 25% personal income tax rate was assumed.

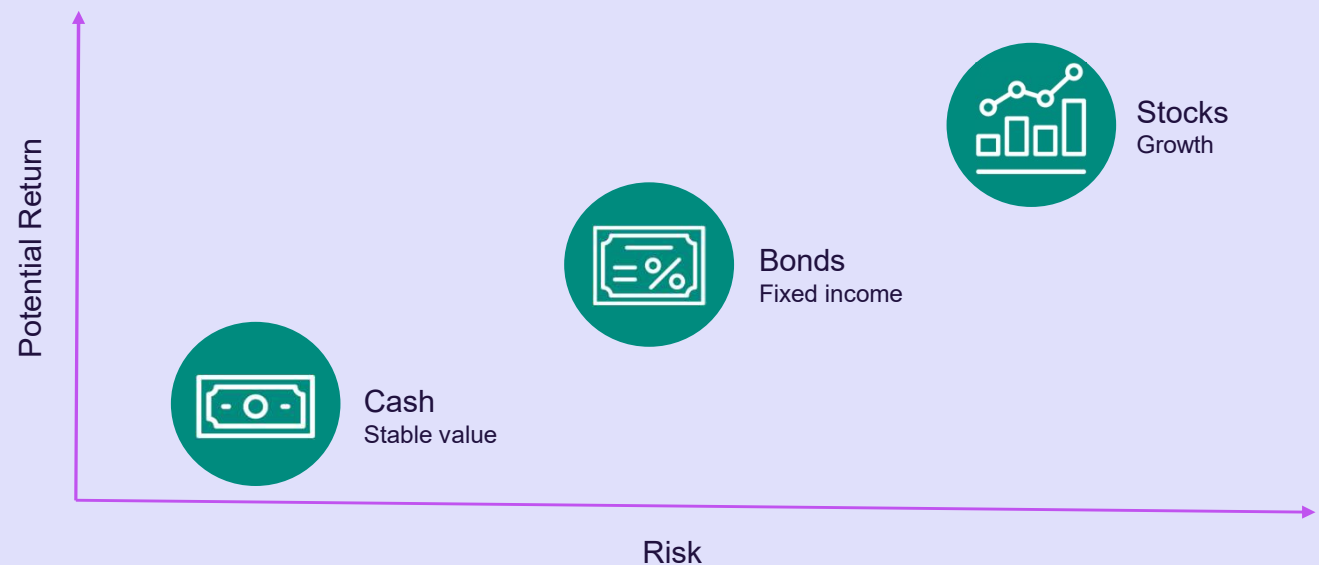
Building your investment portfolio

Consider risk vs. reward with your investment choices

1

Main types of asset classes for investors

THEORETICAL RISK VERSUS RETURN

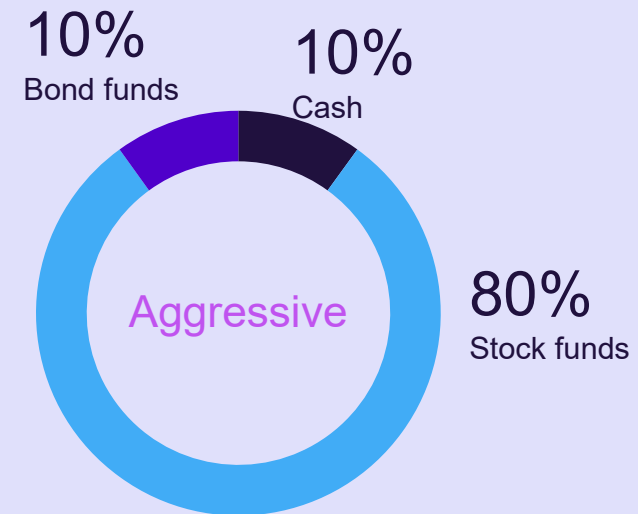
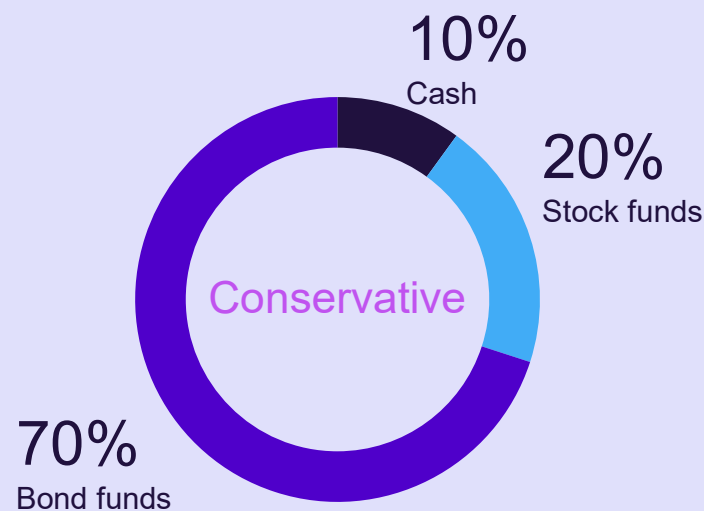


Asset classes and indexes from which their historical returns are derived are not managed funds, have no identifiable objectives and cannot be purchased. They do not provide an indicator of how individual investments performed in the past or how they will perform in the future. Performance of indexes does not reflect the deduction of any fees and charges and past performance of asset classes does not guarantee the future performance of any investment. Investing involves risk, including the possible loss of principal. Investment values of variable products fluctuate so that investment units, when redeemed, may be worth more or less than their original cost. Neither asset allocation nor diversification ensure a profit or protect against market loss. Remember, investing involves risk.

Where you put your dollars: asset allocation

2

Spreading your dollars across the three types of asset classes generally produces different results



Neither asset allocation nor diversification ensure a profit or protect against market loss.

Sample of asset allocation. Higher potential returns generally involve greater risk and short-term volatility is not uncommon when investing in various types of funds, including but not limited to sector funds, emerging market funds and small- and mid-cap funds. Risks for emerging markets include, for instance, risks relating to the relatively smaller size and reduced liquidity of these markets, high inflation rates and adverse political developments. Risks for smaller companies include business risks, significant stock price fluctuations and reduced liquidity. Investing in higher yielding, lower rated bonds has a greater risk of price fluctuation and loss of principal and income than U.S. government securities such as U.S. Treasury bonds and bills. Treasuries are guaranteed by the government for repayment of principal and interest if held to maturity. Investors should carefully assess the risks associated with an investment in the fund. Government securities are guaranteed by the timely payment of principal and interest if held to maturity. Fund shares are not insured and are not backed by the U.S. government and their value and yield will vary with market conditions.

Choose a wide range of investments: diversification

3

Deciding which specific investments within the asset classes helps build diversification



Stock funds

Growth, value, sector, domestic, international, large cap, small cap



Bond funds

Corporate, high-yield, international, treasury, municipal bonds



Money market funds

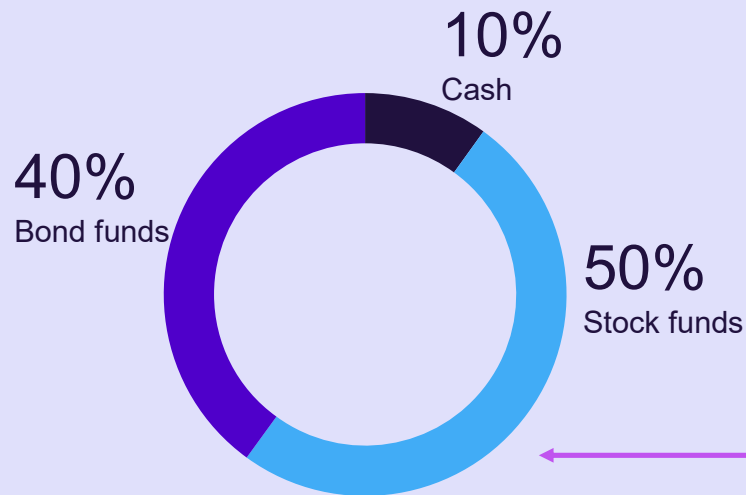
U.S. Treasury bills, savings, certificates of deposit (CDs)

Rebalance back to your asset allocation

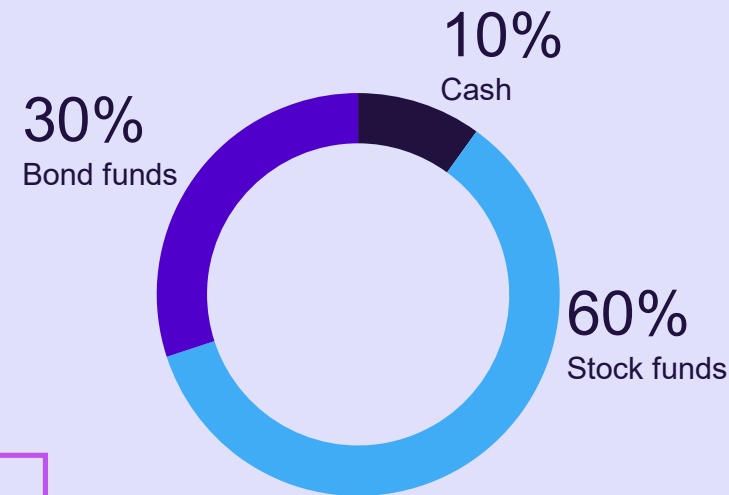
4

Rebalancing is the process of buying & selling investments to return to your ideal, target allocation

IDEAL ALLOCATION
Beginning of year one



TOO VOLATILE
End of year one



REBALANCE INVESTMENTS

POLL

a) 10%

b) 27%

c) 39%

d) 63%

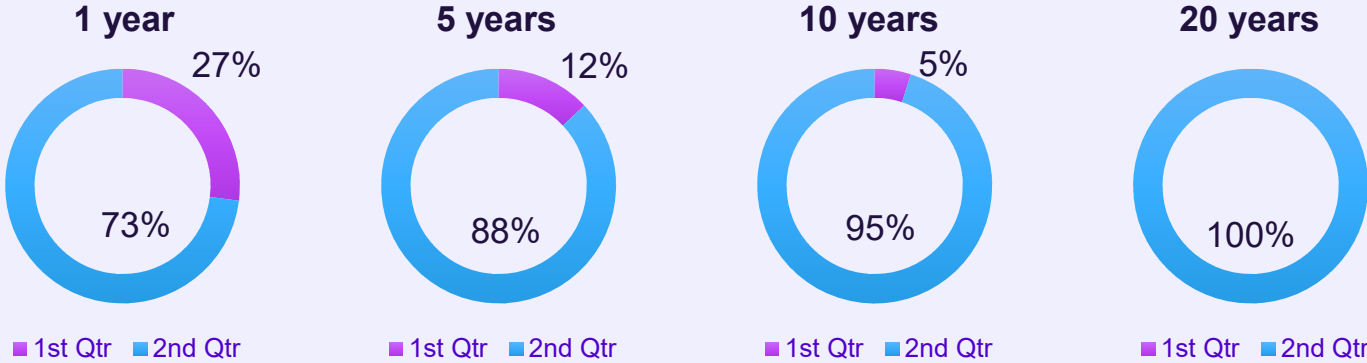
If you invest in stocks, what is the chance they will have a negative return after 1 year?

Investing in stocks is for long-term goals

Risk vs. reward and the impact of time.

Historical positive returns from stocks as measured by the S&P 500 Index 1-, 5-, 10- and 20-year rolling periods January 1, 1926 – December 31, 2020.

- Positive Returns %
- Negative Returns %

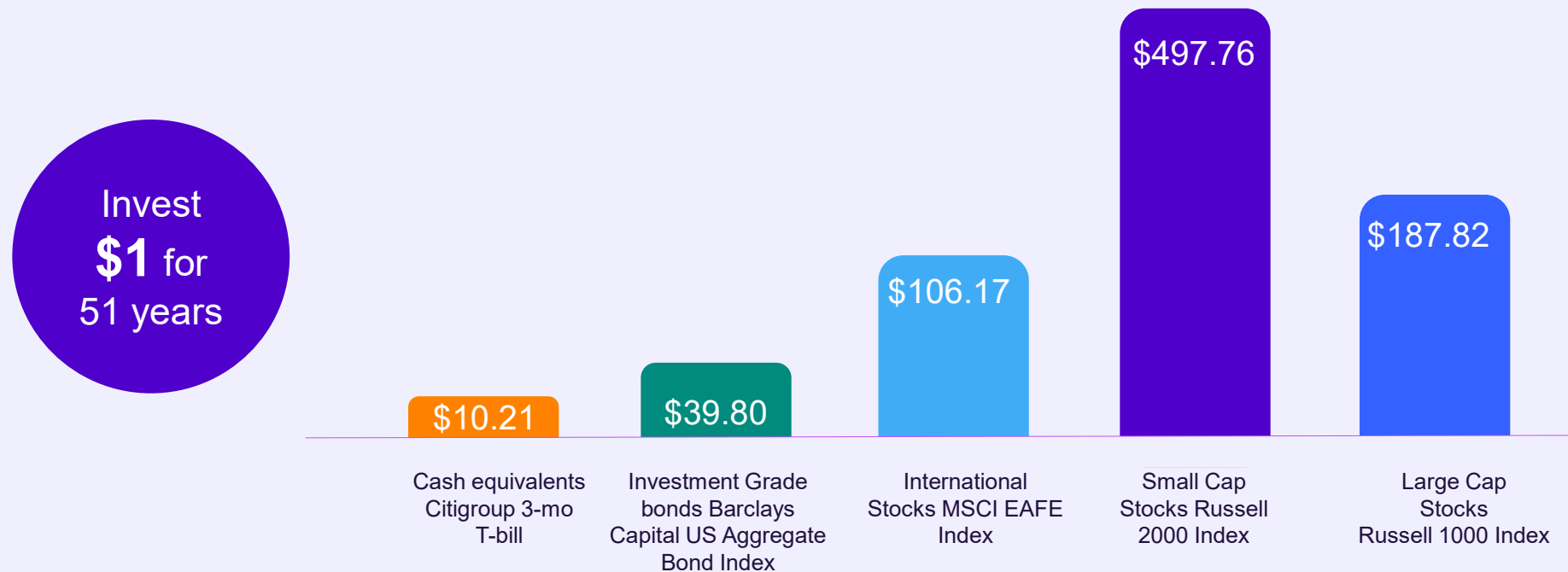


Total return of the unmanaged Standard & Poor's (S&P) 500 assumes reinvestment of dividends. This chart is for illustrative purposes only and does not reflect the past or future performance of any specific investment. One cannot invest directly in an index. Indices are unmanaged, have no identifiable objectives and cannot be purchased. Performance of indices do not reflect the deduction of any fees and charges. Past performance does not guarantee future results.

Source: *Stocks, Bonds, Bills and Inflation*. 2021 Summary Edition. Ibbotson Associates, Inc.; January 1, 1926 through December 31, 2020.

Creating a diversified portfolio may result in various levels of investment returns

Hypothetical performance over 51 years (ending 12/31/2020).



A case study

Can you really weather market volatility?



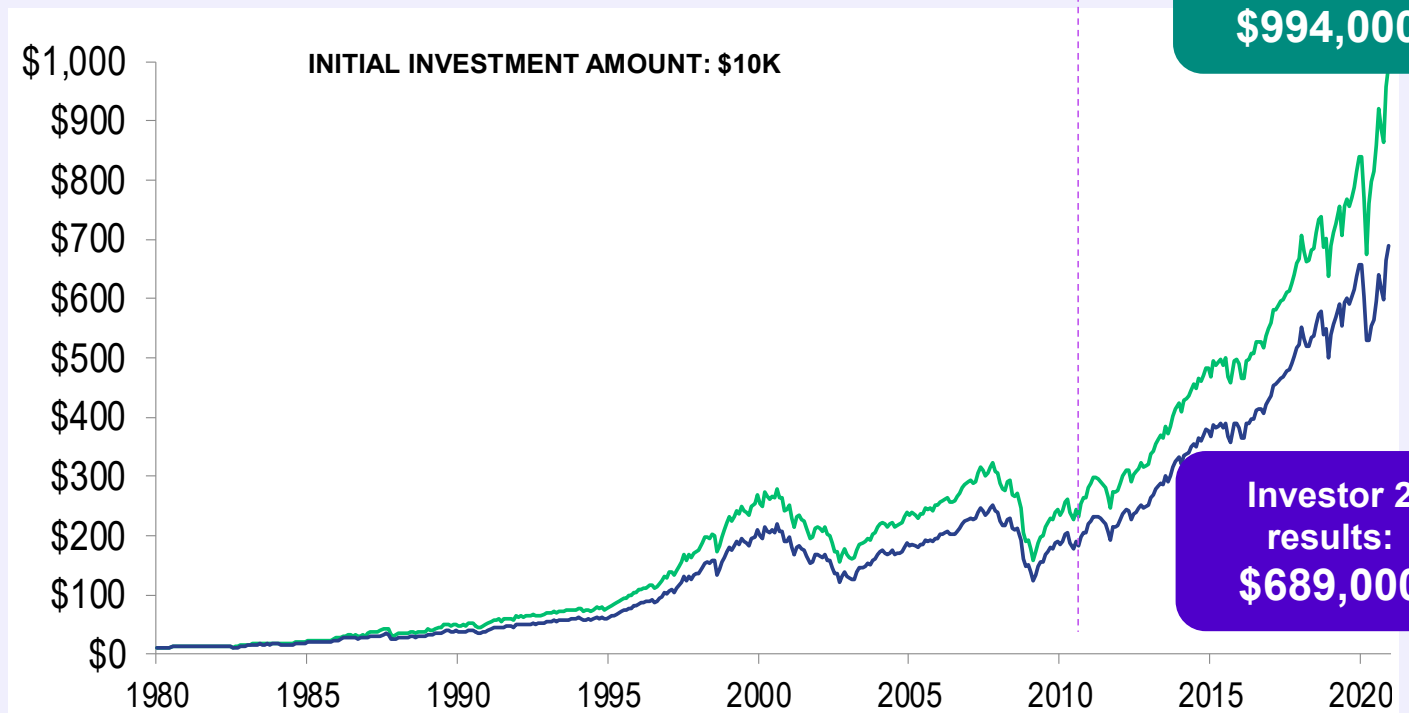
Investor 1

Kept their money invested during market down turns



Investor 2

Pulled out of the market for 3 months – the best performance months



Investor 1
results:
\$994,000

Investor 2
results:
\$689,000

General rules of thumb for investing

Investment money is different from “regular” money

- If you can't afford to lose this money, don't invest it!
- Set your expectations. You will lose money—on paper—from time to time.
- Understand the investments you are in and what you are buying.
- Diversify.
- Keep a long-term view.
- Review and rebalance periodically, at least once per year.

Another option for your retirement investing strategy

Choosing an annuity
in your retirement plan
at work

Annuities are a contract with an insurance company that can turn assets into income you'll never outlive

- Annuities are long-term investments for future retirement income
- Contributions and earnings grow tax deferred
- At retirement, you receive income payments at regular intervals
- Some annuities pay income for your lifetime and to beneficiaries after your death

Guarantees are backed by the issuing insurance company's claims-paying ability.

If market downturns make you uncomfortable

Consider an annuity with guaranteed withdrawal benefits: GMWB.



Purchased to ensure payments never fall below the amount guaranteed by your contract



Contract terms, payout options, fees and investment/age restrictions vary



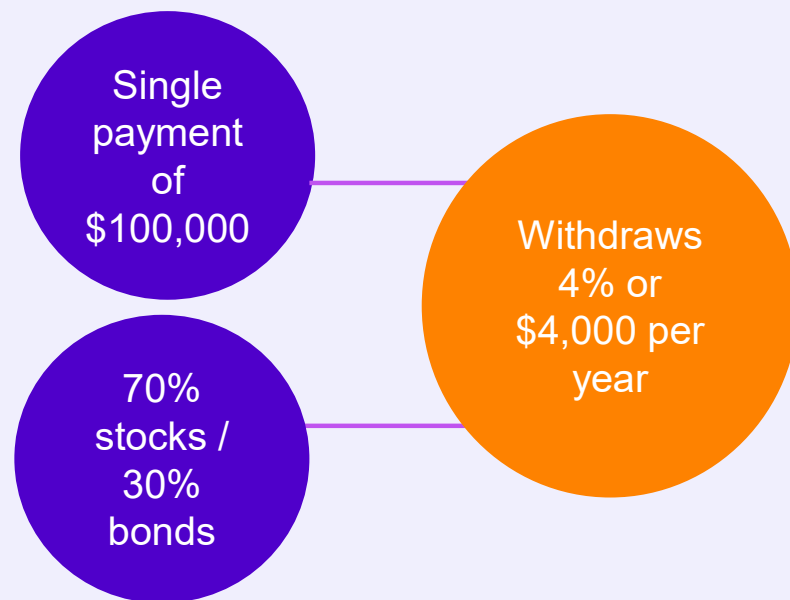
Features may include lifetime income at a set annual percentage



If your account value increased in a bull market, you would not need to use the rider

Case Study

Mary purchases an annuity that offers lifetime payouts and a 4% GMWB.



What if a recession drives down the value of her investment?

- Continues to withdraw \$4,000 per year
- Every year for the rest of her life
- Even if the value of her account drops to \$0

What if the value of her investments increases?

- She does not need to use the rider she purchased
- Continues to withdraw at least \$4,000 per year
- Her account value increases to reflect market gains according to the terms of the annuity

Building your investment portfolio

Consider all options and the purpose of your investments.

MUTUAL FUNDS/ETFs*

Choose a well-diversified basket of stocks and bonds



Offers potential for growth from market appreciation

FIXED ANNUITY*

A contract with an insurance company offering guaranteed minimum interest rates regardless of market volatility



Backed by the claims-paying ability of the issuing insurance company

VARIABLE ANNUITY*

A contract with an insurance company offering guaranteed, but changing income amounts



Individual chooses from selected funds; growth potential from market action

Using **multiple** investment accounts



What kind of investor do you want to be?

You get to choose.

Only you know how much time and interest you have for investing

- Individual investor
- Want some help and advice
- Looking for professional management to do it all



Where to invest?

- in INDIVIDUAL accounts
- in MANAGED accounts
- in EMPLOYER plans



Creating a diversified investment portfolio in your workplace retirement plan

1

Tax-deferred¹

403(b) Public schools and nonprofit

457(b) Government and tax-exempt

401(k) Non-government employers

Taxable²

Roth 403(b) Public schools and nonprofit

Roth 457(b) Government and tax-exempt

Roth 401(k) Non-government employers

Individual Retirement Accounts (IRAs)

2

Features	Traditional IRA	Roth IRA
Tax deductible	Depends on employer-plan coverage and income	No
Tax advantages	Earnings grow tax deferred	Qualified distributions are tax free if certain conditions are met
Age limit	Contributions are allowed if you have earned income	Contributions are allowed if you have earned income
Distributions	May be taken at any time. May be subject to penalty for early withdrawal while taxpayer is under the age of 59½.	May be taken at any time. If qualified, distributions are tax free and penalty free. May be subject to penalties on taxable withdrawals while taxpayer is under the age of 59½.
Required Minimum Distribution (RMD)	Yes. Starting age based on year born. Beneficiaries subject to RMD rules.	No. Beneficiaries subject to RMD rules.

Taxable brokerage account

3

Once your retirement plan accounts reach the limits, you can use a brokerage account

Choose investments to support your:

- Emergency fund
- Short-term goals: vacations, home improvements, holidays
- Mid-range goals: upcoming college payments, major house reno, new car
- Long-range goals: retirement, new home, business

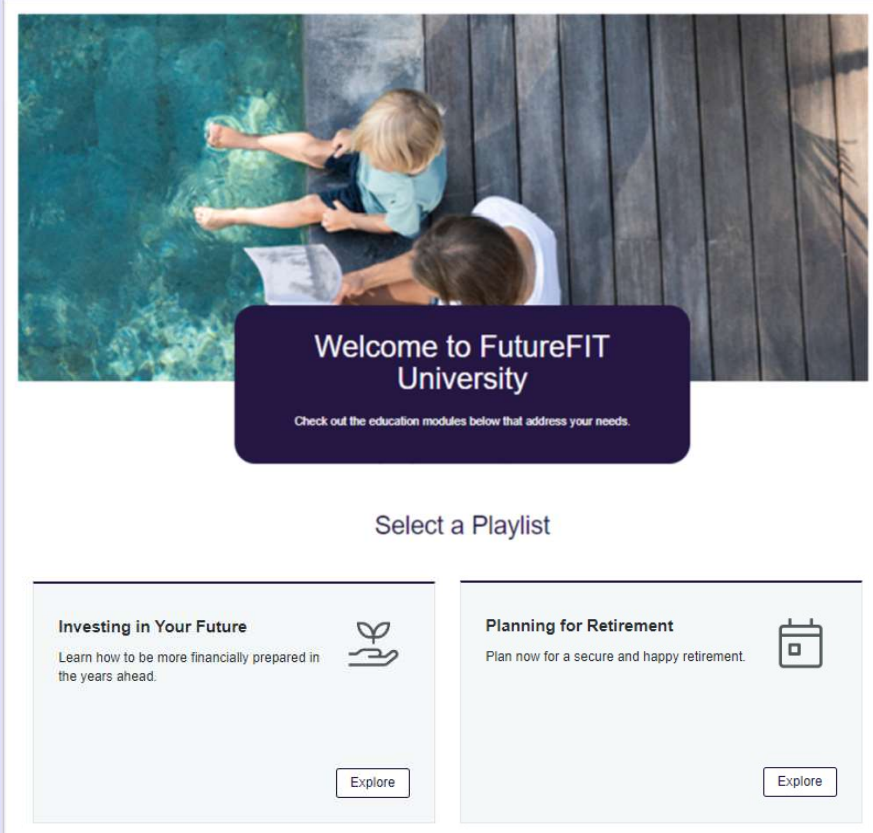
3 Actions

you can take
at Corebridge

Go to University—FutureFIT University

1

- Choose your “playlist”
- Embark on various financial paths
- Try out an interactive digital experience



Welcome to FutureFIT University

Check out the education modules below that address your needs.

Select a Playlist

Investing in Your Future
Learn how to be more financially prepared in the years ahead.

Planning for Retirement
Plan now for a secure and happy retirement.

Explore

Explore

Use our tools—we'll do the math

2

- Look at your finances with our interactive tools
- Estimate savings outcomes
- See how small steps make a big difference

The screenshot displays a savings calculator interface. At the top, there are two buttons: "CALCULATE" and "VIEW REPORT". Below these buttons, a message states: "Your estimated total is \$195,103 after 20 years." To the right of this message is a note: "*indicates required." Below the message is a section titled "Savings inputs:" with an upward arrow icon. The inputs are as follows:


Field	Value	Slider Range
Starting amount*	\$5,000	\$0 to \$100k
Years to save*	20	0 to 100
Rate of return*	8%	0% to 12%
Additional contributions*	\$300	\$0 to \$20k
Frequency*	PER MONTH	Dropdown menu
Interest*	COMPOUND ANNUALLY	Dropdown menu

Join us on our webinars—live & interactive

3

- Reserve a spot for any of our upcoming webinars
- Ask your questions along the way
- Check each month for new topics


National Webinar Series for September 2023



Saving for College Without Derailing Retirement
Tuesday, 9/12/2023 at 2:00 pm ET

College expenses are on the rise, but you don't have to tap your retirement savings to cover higher education costs. Attend this webinar to learn more about your saving options.


[Reserve my spot](#)



Managing Life in Retirement
Tuesday, 9/19/2023 at 1:00 pm ET

Once you retire, it's time to take advantage of everything you've worked so hard for. Learn more about life in retirement, and how checking in on your financial planning can make life easier for you and those around you.

[Reserve my spot](#)



Prioritizing Your Finances: Creative Ideas for Young Families
Thursday, 9/21/2023 at 3:00 pm ET

Saving for retirement is critical in your early adult years. Attend this webinar to gain perspective on your unique family situation and the key strategies and concepts that could help with your personal financial priorities.

[Reserve my spot](#)

Information presented may include insurance products.

Find all your resources in one location

All Corebridge Financial resources are yours at no cost.



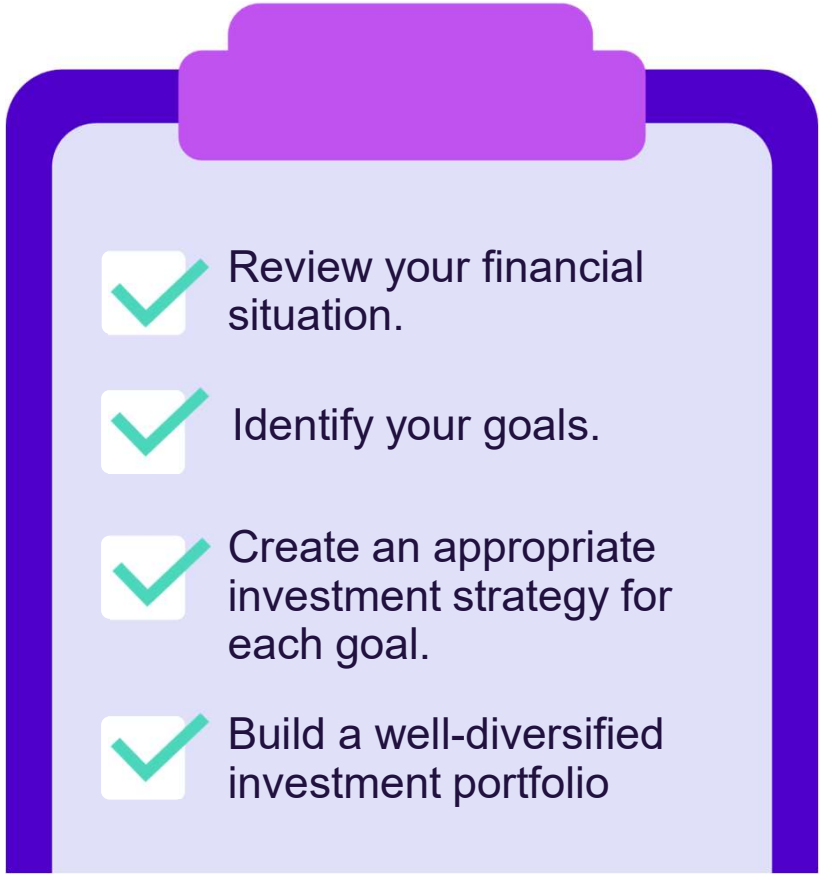
corebridgefinancial.com/rs/home/financial-education

Work with a Corebridge financial professional

Get one-on-one help at
no additional cost.



Corebridge has helped Americans plan for and enjoy a more secure financial future for more than half a century.

- 
- A graphic of a clipboard with a purple clip at the top and a light purple background. The clipboard contains a list of four items, each preceded by a green checkmark in a white square.
- Review your financial situation.
 - Identify your goals.
 - Create an appropriate investment strategy for each goal.
 - Build a well-diversified investment portfolio

Schedule your appointment today

We're waiting to hear from you.

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Thank you



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Important considerations before deciding to move funds either into or out of a Corebridge retirement services account

There are many things to consider. For starters, you will want to carefully review and compare your existing account and the new account, including: fees and charges; guarantees and benefits; and any limitations under either of the accounts. Also, you will want to know whether a surrender of your current account could result in charges. Your financial professional can help you review these and other important considerations.

Bear in mind investment involves risk, including possible loss of principal.

Investors should carefully consider the investment objectives, risks, fees, charges and expenses before investing. Read the fund prospectuses carefully before investing. The fund prospectuses, and if available, the summary prospectus, contain important information, which can be obtained from your financial professional at CorebridgeFinancial.com/retire or by calling 1.800.428.2542.

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